Worksheet – Creating a Tactical Map

1. Find the “center relationship” for your problem
   - Think of an example of your problem.
     - What TWO PEOPLE most closely represent the problem at the face-to-face level?
     - NOTE: The center CANNOT be an organization or institution.
   - Other questions that might help in finding the “center relationship”:
     - Who is violating another person’s right in this situation?
     - Is this a face-to-face relationship?
     - Who is preventing a solution or standing in the way of the change you are seeking?
     - Is there a relationship in this problem that was overlooked?
   - You may want to choose TWO different colors of “post-its” - a color for each person (For example - green for one person and orange for the other).
   - Place these two colors with the names of the people in the center of your flip chart paper.
   - Draw a box or circle around this relationship (You have now started your tactical map).

2. Add all the people who have DIRECT contact with each of the people you have identified at the center.
   - You may want to use the same color “post-its” for those people who are related or closely associated with each person at the center.
   - You may want to choose other colors to represent the people in community groups; faith-based groups; NGOs – including your organization; government institutions or systems, etc. Put the NAMES of the people you know in these groups. If you don’t have specific names – these might be areas that you will need to research further in the future.

3. Next, add all the people you can think of who have INDIRECT contact with the people you have identified at the center or to others on your map.
   - For example: provincial, regional, national level government institutions; international NGOs; funding organizations, etc. You will most likely not know the names of the people at this level in your map. If you do, put their names.
NOTE: If you have not done so already, be sure to place YOU and/or your organization on the map.

4. When you think you have thought of everyone you can who might be involved in the problem and connected to the two people at the “center” – then you are ready to add the NATURE of the relationships you have identified.
   - RED lines – These are POWER relationships: One person has power over another.
   - BLUE lines – These are MUTUAL relationships: Each sides gains equitably.
   - GREEN lines – These are EXPLOITATIVE relationships: One person not only has power but is gaining something else too, like corruption (money, in-kind goods, sexual favors, etc.)
   - ORANGE lines – These are CONFLICT relationships: Conflict between people; institutions
   - GRAY lines – These are relationships that you want to learn more about – research for action

   ┌─┐  = Power relationship
   │ │
   └─┘

   ┌┐=  = Mutual benefit
   │|
   └─┘

   ┌─┐ = Exploitative relationship
   │ │
   └─┘

   ┌─┐ = Conflict relationship
   │ │
   └─┘

   .......... = Potential tactic target OR More information is needed

5. Choose a TARGET
   - Review your tactical map and think about the best place for you to start an ACTION that will help you move toward your vision of solving the problem.
   - Draw a CIRCLE around the name on this “post-it.”
Worksheet – Creating Your Tactical Map
(Identify the face-to-face relationship that best represents your problem. Then add the relationships at the community, national & international levels)